## Newsletter April 2014



Chesapeake Professional Women's Network, Inc.
Building Relationships. Growing Businesses.

## April's Sponsor: Barbara Przybylski, Absolute Investigative Services

## The Chesapeake Professional Women's Network

**Publisher** 

## Editor

The CPWN Newsletter Committee

#### **CPWN**

P.O. Box 654 Bel Air, MD 21014 www.cpwnet.org



Barbara Przybylski has lived in Harford County Since 1980 with her husband and four children. Barbara is involved in many non-profit fundraisers. Joining CPWN approximately two years ago, she has enjoyed many of the organization's events and networking.

Barbara is the Vice President of Absolute Investigative Services, and also does the public relation work, human resources, and advertising. Started in 1988, Absolute opened an office in Bel Air, 139 N. Main St, almost two years ago. The main office is 604 E Joppa Rd. Towson.

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Among other areas, Absolute specializes in Investigations, domestic, corporate, criminal, and workmen's compensation. The business has a large security staff as well, with armed and unarmed guards. Absolute also provides uniformed guards with marked patrol cars, radio communications, and executive protection.

Fingerprinting and Background Services is a growing industry and Absolute is a private provider for the State of Maryland specializing in taking digital live scan and ink prints. Absolute also conducts preemployment checks, record searches and so much more.





## **March's Networking Meeting Review**



CPWN was very fortunate to have Keith Scott as the speaker for March's networking luncheon. Mr. Scott gave a talk called "Speaking With Authenticity" which was informative, entertaining, and inspiring. Though over six feet tall, the speaker did not need his stature to hold the attention of the attendees having lunch at The Tower in Bel Air because his presentation was so engaging. "Authentic" is exactly the adjective that best describes Scott, and he shared his easy tips on improving one's presence and message when speaking in public.

Scott banned the use of such fill-in words as "um," "so," and "ok" and challenged a few CPWN members to speak on a random topic for a short time without using the taboo lingo. Many succeeded while some found it difficult. The audience pointed out missteps by drumming on their tables. Another exercise in which Scott engaged the group was having them write down the one word that keeps each of them working hard and motivated every day, and then surrounding that word with four others that supported it. The goal was to incorporate each of the words into the CPWN members' 30-second promotional plugs so that everyone came away with a more polished, engaging and authentic way of marketing their business. By the end of the talk, Scott had informed everyone that speaking about your passion is the best way to relax, reduce nerves, and present yourself in the most authentic manner when speaking in public.

Interested in perfecting your public speaking? There are more than 200 Toastmasters International clubs in the state of Maryland alone! For information on how to get involved, visit:



## **CPWN's Upcoming Networking Events**

## March 25, 2014

Happy Hour

Location: Pairings Bistro Fashion Show Fundraiser Sponsor: Renee McNally

25% of all purchases of food and drink will be donated to

CPWN Fashion Show. Last minute arrivals ok - no

pre-registration required.

## April 8, 2014

Luncheon-11:30-1:30

Location: Vandiver Inn, 301 S Union Ave., HDG

A Networking Event

Sponsor: Barbara Przybylski, Absolute Investigative Services

Member: \$20/Nonmembers: \$30

#### May 3, 2014

Baltimore Actors Theatre presents: South Pacific

Time: 6:00p.m.

Location: Oregon Ridge Dinner Theatre, 13401 Beaver Dam Rd., Hunt Valley

Tickets: \$38.00

#### May 13, 2014

Breakfast-8:00 a.m.-10:00 a.m.

Location: Richlin Ballroom, 1700 Van Bibber Rd. Edgewood

Sponsor: Jodi Davis, The Kelly Group

Speaker: Sylvia Bryant, Human Relations Manager, Harford County Government

"Human Trafficking—Why It Matters to You"

Member \$20/Nonmembers: \$30

#### June 10, 2014

Luncheon-11:30-1:30

Location: TBA

A Networking Event

Sponsor: Cynthia Wood, Anna's House Member: \$20/Nonmembers: \$30

#### July 8, 2014

Luncheon-11:30-1:30

Location: Waters Edge Corporate Center, 4678 Millennium Dr., Belcamp

Sponsor: TBA

Speaker: Mary Eilerman, Chief of Public Safety of Harford Community College

Topic: Self Defense

Member: \$25/Nonmembers: \$35

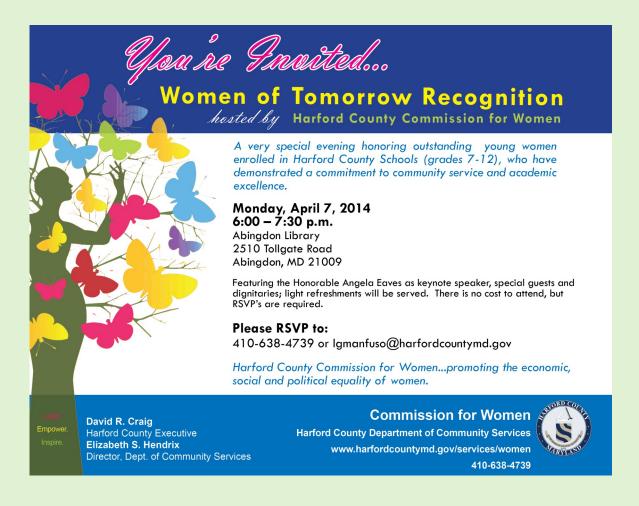
Event Registrations Close on the Friday before the event at noon.

Cancellation Policy: Please remember it is CPWN policy that change to an event registration must be made NO LATER THAN the Friday before an event. If you do not notify CPWN by this date, you will be responsible for the full registration fee.



## **Other Upcoming Events**

Save the Date for these fantastic events!





A Community Conversation

## Women for Women: Part II

A continued conversation exploring women and their treatment of one another

Monday, May 13, 2014 | 6:30 p.m. McFaul Activity Center 525 W. MacPhail Road, Bel Air

Harford County Commission for Women

> Lead Empower Inspire

www.harfordcountymd.gov/services/women

## **Baltimore Actors Theatre Presents:**

#### SOUTH PACIFIC!

When: May 3, 6:00 p.m.

Where: Oregon Ridge Dinner Theatre

*Tickets*: \$38.00 per person, includes show and buffet dinner. Guests welcome at no additional charge.

See included flyer for more details.

## **OREGON RIDGE DINNER THEATRE**

**Presents** 

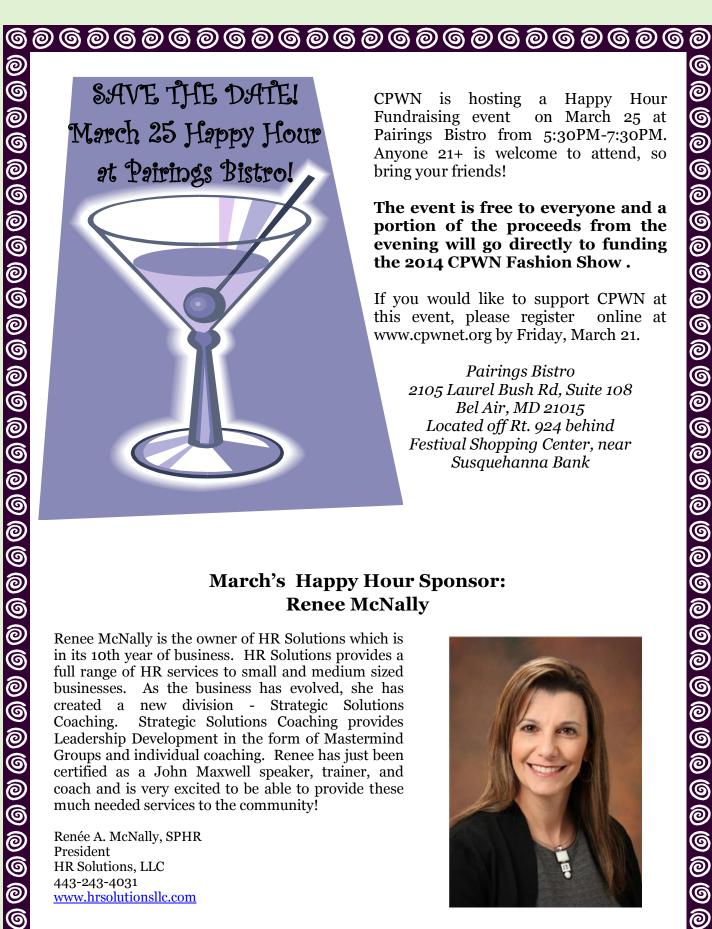
## **SOUTH PACIFIC**



Saturday, May 3, 2014
Doors open at 6:00pm, Buffet 6:30pm, Show 8:00pm
Cost per ticket: \$38.00

Oregon Ridge Dinner Theatre is located at: 13401 Beaver Dam Road Hunt Valley, MD 21030 Phone: 410-771-8427

http://baltimoreactorstheatre.org/dinner-theatre



## **March's Happy Hour Sponsor:** Renee McNally

Renee McNally is the owner of HR Solutions which is in its 10th year of business. HR Solutions provides a full range of HR services to small and medium sized businesses. As the business has evolved, she has created a new division - Strategic Solutions Strategic Solutions Coaching provides Coaching. Leadership Development in the form of Mastermind Groups and individual coaching. Renee has just been certified as a John Maxwell speaker, trainer, and coach and is very excited to be able to provide these much needed services to the community!

Renée A. McNally, SPHR President HR Solutions, LLC 443-243-4031 www.hrsolutionsllc.com



Learn to golf, Improve your swing, Have fun on a golf course for 5 weeks this spring!



The Mid-Atlantic Chapter of Women In Defense and the Chesapeake Professional Women's Network present

# She Golf.

Low-pressure, high-fun golf clinics for women (and a few brave men)

Choose the location and day of the week most convenient for you:

- Tuesdays at 5 p.m.
   Bulle Rock in Havre de Grace
   April 29 May 27
- Wednesdays at 5 p.m.
   Bulle Rock in Havre de Grace
   April 30 May 28
- Thursdays at 4:45 p.m.
   Maryland Golf & Country Club in Bel Air
   April 24 May 22
- Fridays at 4:30 p.m.
   Ruggles at Aberdeen Proving Ground
   April 25 May 23

## Only \$135

includes all five sessions with a golf pro, golf clubs, and tons of fun!

Register today: https://shegolf.eventbrite.com



For more information, contact:

Sue Manning at smanning@freedomfcu.org Renee McNally at renee@hrsolutionsllc.com Joan Michel at joan.michel@profilellc.com





## CPWN is growing every month! Please take | a moment to meet our newest members!

#### **Evan and Michelle Christman**

**Employer: Christman Family Chiropractic** Position: Chiropractor and Chiropractic Assistant

## Rebecca Larson

**Employer: PNC Bank** Position: Business Banking Relationship Manager

## Michelle Pieffer

Employer: Katherine Harclerode, RN Position: Aesthetic Nurse



CPWN also has several member anniversaries this month! Congratulations to everyone!

## Member Anniversaries for April

Lisa Randlett
Luisa Caiazzo
Vicki Franz
Barbara Williams
Season Voelker
Jessica Bieber
Kathy Walsh
Cynthia Hergenhahn
Amber Shrodes
Holly deBaugh
Carla Sparrow
Dee Babb
Michele Haws
Laura Bechtel
Cynthia Brown
Rhonda Kimble
Barbara Przybylski
Gail Spielberger



Jennifer Palinkas



Above: CPWN members smile at March's networking meeting; Below: CPWN members networking at the Tower in Bel Air

## The Daily Record names CPWN members Elizabeth Hendrix and Dr. Mary Teddy Wray two of Maryland's Top 100 Women!

Congratulations to Ms. Hendrix of Harford County's Department of Community Services and to Dr. Wray of Laurel Bush Family Dentistry for this outstanding recognition.



Elizabeth S. Hendrix, Director of Community Services, began her career with Harford County Government in 1998. Prior to becoming Director, Mrs. Hendrix served as the Deputy Director since 2003 and Community Development Manager/Community Development Coordinator from 1998 – 2003.

During her career with the Department of Community Services, Hendrix has served as a liaison with agencies within and outside of government on community related issues. Through her position, she works to meet the needs of our seniors, youth, persons with disabilities and those struggling with addiction. The Department of Community Services works with federal, state, local and private agencies to ensure our county continues to evolve and remains dedicated to providing the best possible services for our citizens and community.

In her current position she oversees five divisions: Harford Transit, the Office on Aging, the Office of Drug Control Policy, the Office of Human Relations, the Community Development Division. Her Department also has five commissions and three boards: the Commission for Women, the Commission on Disabilities, the Harford County Human Relations Commission, the Harford County Youth Commission, the Harford County Community Mediation Commission, the Advisory Board on Aging, the Local Management Board, Cultural Arts Board and FACE-IT.

In addition to her work with county government, Mrs. Hendrix is active on various boards and associations and is intimately involved in the community. Mrs. Hendrix education includes a Masters of Arts in Business and a Bachelor of Science in Business Administration. She is also a Class of 2000 graduate from the Harford Leadership Academy.



Dr. Mary Teddy Wray is the Owner of Laurel Bush Family Dentistry located in Bel Air. Most people call her "Dr. Teddy" the community oriented dentist. Besides providing the best dental care to her patients, she spends much of her free time volunteering and supporting many local non-profit organizations.

Dr. Wray is a trustee of 3 organizations, namely Harford Friends School, SARC, and The Harford County Center for the Arts. She also spends a lot of time fundraising for nonprofit organizations. She is a mother of 2 sons and resides in Bel Air.

Among her other accolades, Dr. Wray was named the 2014 Athena Award recipient on February 7th, 2014. She will also receive the Outstanding Volunteer of the Year award on April 12, 2014.



# Patty's Corner

Happenings In and Around CPWN

Dear CPWN Members:

What's on tap for this month? Hopefully warmer weather so we can all get out and network and grow our businesses!

## This month's question: "How do I get on the list to become a Board Member?"

As you know, CPWN has a working board, and being on the board is a volunteer position. To "get on the list" a CPWN member needs to serve on a committee for two years and attend as many meetings as possible.

The benefits to joining a committee before becoming a board member are twofold. First, being on a committee will help you build stronger personal and professional relationships. Second, it will assist you in growing your business. First and foremost, CPWN is a networking group of professional women. That's why you joined, right?

What benefits do you get from becoming a board member? Let me share my experience with you:

I have been a board member for eight years now. While working on the board I have gained leadership skills I could not have been taught in a classroom. I formed relationships with women who have helped me in my professional pursuit of growing my business as well as those who have helped me through some rough times in my personal life. As they say in business, you cannot buy for any amount of money what this organization has taught me. The respect you earn from serving the organization and the non-profits in the community is very rewarding.

Each and every board member will tell you the same thing: If you want to get more involved, this is the way to do it. Consider working on a committee first. There are openings in many areas and we need assistance to keep CPWN moving forward.

Don't forget our next events! March 25<sup>th</sup> Happy Hour Fundraiser @ Pairings Bistro in Bel Air April 8<sup>th</sup> Networking Luncheon @ Vandiver Inn in Havre de Grace

See you there!

Sincerely,

Patty Desiderio

P.S. Next month: Fashion Show Happenings and Updates on Tickets, Raffle, etc.





Chesapeake Professional Women's Network, Inc. Building Relationships. Growing Businesses.

# Wanted:

## Committee Members

Committees you can join Fashion Show Committee

jeannette@md-pahomeloans.com

**Newsletter Committee** 

bhendrix@harfordcountymd.gov

Website/Social Media Committee Open Membership Committee

beverleybsmith@aol.om

Benefits to joining a committee

Stronger relationships

Further the organization

**Build your business** 

You choose the time commitment

Make the most of your networking!

CPWN is run exclusively by volunteers. All board members have served as committee members. All committee members are volunteers who plan and carry out all events, newsletters, etc...

www.cpwnet.org
Questions? Contact Carolyn Evans at: cevans321@aol.com

## **OPENING DOORS FOR WOMEN**



This year's Athena Finalists want to give something back to our community and will be doing so this June by hosting a program called Opening Doors for Women. This program will aid women in our community who need assistance by providing them with interviewing skills, information on what employers look for when hiring, soft skills needed in order to be successful, and discussion on types of clothing appropriate for interviewing and the workplace environment.

We are asking for your help to provide gently used and dry cleaned business clothing that can be given to the participants of Opening Doors for Women on the day of the event.

If every CPWN member could look in their closet and bring just one outfit to the April or May CPWN monthly luncheon, it would be greatly appreciated. Talking about dressing for success and then providing the tools necessary would allow us to further assist the participants in their future workplace success.

For more information, or if you have questions, please contact Mary Ann Bogarty: mabogarty@harfordbank.com

## **Interested in Receiving a Donation from CPWN?**

## **CPWN's Giving Policy**

CPWN supports charities based on the organization's promotion or involvement in causes of women and families that pertain to women in the workplace.

If you believe that your organization is a 501(c)(3) organization that falls within CPWN's policy of giving, please submit a request for a donation explaining how your organization meets the policy, and how the funds would be used. The request must be on your organization's letterhead, and must be sent to the following address:

Chesapeake Professional Women's Network PO Box 654 Bel Air, Maryland 21014

For your information, the Chesapeake Professional Women's Network is a networking organization that does limited fundraising for charitable purposes in accordance with the policy. We do not guaranty any donation as result of your request.

## **Board and Committee Directory**

## **Board of Directors**

#### **President**

Carolyn W. Evans Sengstacke & Evans, LLC cevans321@aol.com

## **Vice President**

Patty Desiderio Patty's Promotions pattygiftbaskets@comcast.net

#### Treasurer

Melissa Harbold Merrill Lynch melissa\_harbold@ml.com

#### **Secretary**

Wendy Lee Susquehanna Spine & Rehab wendy@susquespine.com

#### **Immediate Past President**

Renee McNally HR Solutions, LLC renee@hrsolutionsllc.com

## **Board Members At Large**

## **Mary Ann Bogarty**

Harford Bank mabogarty@harfordbank.com

## Kim Zavrotny

McComas Funeral Home kzavronty@mccomasfuneralhome.com

#### Jeannette Stancill

Alliance Mortgage Funding Jeannette@md-pahomeloans.com

#### **Kelly Bedsaul**

Weyrich, Cronin & Sorra, Chartered KellyB@wcscpa.com

#### **Bev Smith**

Bev Smith
The Lee Tessier Team,
Keller Williams American Premier Realty
bev@leetessier.com

## **Committee Chairs**

#### **Ambassador & Membership**

Bev Smith
The Lee Tessier Team,
Keller Williams American Premier Realty
bev@leetessier.com

#### **Events**

Renee McNally
HR Solutions, LLC
renee@hrsolutionsllc.com
&
Kim Zavronty
McComas Funeral Home

#### **Fashion Show**

kzavronty@mccomasfuneralhome.com

Jeannette Stancill Alliance Mortgage Funding Jeannette@md-pahomeloans.com

#### **Newsletter Editor**

Jordan Williams CPWN Intern jordan.williams4@comcast.net

## Website/Social Media

Open

#### **Meeting Sponsorships**

Kelly Bedsaul Weyrich, Cronin & Sorra, Chartered KellyB@wcscpa.com

## **CPWN**

P.O. Box 654 Bel Air, MD 21014 www.cpwnet.org

## 2013-2014 CPWN Sponsorship Guidelines

- Must be a member in good standing (annual dues paid, no outstanding invoices).
- Your sponsorship may be used to promote the business that employs you, or that you own (in whole or in part).
- Sponsorship fee is to be paid in advance of the sponsored event.
- You have exclusive use of table tops to put marketing material, promotional items, etc. Please arrive early to distribute the material. You may put up a banner advertising your business.
- You have 5 minutes to speak/present. Please do not go over this time limit.
- All sponsorships are subject to approval of the Board of Directors of CPWN.
- Sponsorship guidelines are subject to change by the Board of Directors of CPWN.

**Luncheon Sponsorship Details** 

- Sponsorships fee is \$150 (unless designated a special event) and includes 1 event registration (*please* do not register for the event, as your 1 event registration is done automatically).
- You need to provide a door prize.
- ♦ Sponsors are featured in CPWN's newsletter. Please provide us with 250-300 words about your company. Someone from the newsletter committee will contact you the month prior to the event.

**Happy Hour Sponsorship Details** 

◆ Sponsorships fee is \$50 and includes 1 event registration (*please* do not register for the event, as your 1 event registration is done automatically).

Contact: Kelly Bedsaul, <u>KellyB@wcscpa.com</u> to arrange your Luncheon or Happy Hour sponsorship. Sponsorships are offered on a first come-first served basis.



## Building Relationships. Growing Businesses.

www.cpwnet.org
Membership Dues: \$85

#### **CPWN Member Benefits**

- Monthly meetings to network and promote your service or product.
- ◆ Advertising in our online membership directory with website and e-mail links.
- Varying meeting dates, times, and locations to meet your busy schedule.
- ◆ Topical speakers on issues pertaining to women and business.
- ◆ Opportunities for women to support and mentor each other in both business and personal aspects of our lives.
- ♦ Special events & Meeting Sponsorship
- ◆ A monthly newsletter with calendar of events, networking tips, member updates, and articles of interest

## **CPWN's Membership Policy**

- ♦ Membership with CPWN is by individual and not by company.
- It is not transferable.
- When a member leaves, transfers or changes employment, the member carries her membership to her new place of employment, or it may simply lapse.
- An unexpired membership is not transferred to the member's replacement at her prior employment.

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