

**Newsletter
January 2016**



Chesapeake Professional Women's Network, Inc.
Building Relationships. Growing Businesses.

**January's Sponsor: Tony "G" Giangiodano
AAG Insurance**

Publisher
The Chesapeake
Professional Women's
Network

Editor
The CPWN Newsletter
Committee

CPWN
P.O. Box 654
Bel Air, MD 21014
www.cpwnet.org



Tony "G" Giangiodano is the Owner and President of AAG Insurance with over 25 years of experience in the Insurance field.

Tony is the recipient of a number of awards from top insurance companies the most recent being an Erie top performer earning a 2014 Founders Award. His company, AAG Insurance specializes in Insurance Protection strategies for individuals as well as small and large businesses.

Tony is (almost) a lifelong resident of Harford County. He moved here from New Jersey in the late-70's and lives in Bel Air near his father and sister. He is a devoted Uncle to his two nephews. He is a sports enthusiast, having spent his high school years active in Football, Wrestling, Track and Field and baseball. Today you will more likely see him out on the golf course or in the gym .

You may know his sister, Lisa Fuller, a CPWN Board member, Owner of Fuller & Associates Insurance and an active partner in AAG Insurance. Together they own the building on Main Street across from Harford Bank.

Aside from being the only male in CPWN's membership, you may not know that Tony moved here from North Jersey at age 14 after spending the summer touring Sicily (where he learned how to drive).

He is an alumni of Pi Kappa Alpha and has had a life of active community involvement and fundraising. He is currently one of the first 7 members of the Society of Italian American Businessmen, a group that actively raises thousands of dollars to give to local charities.

A Graduate of University of MD College Park he opened his own insurance agency from scratch in 1993 as a Nationwide agent and started over again when offered the rare opportunity to represent ERIE Insurance in 2002. AAG Insurance has a full staff of licensed agents and associates. The agency is an Independent Agency and a Broker representing over 15 Top companies such as Erie Insurance, Encompass Insurance (An Allstate Subsidiary) , Allied Insurance (A Nationwide Subsidiary) , The Hartford (with AARP) Travelers Insurance, Safeco, Progressive and an affiliate agency to Fuller & Associates Insurance also representing AAA Midatlantic . Tony "G" can assist clients needing insurance in Maryland, Pennsylvania, DC , Delaware and West Virginia among other states.

Inside this issue:

January Sponsor	2
Calendar of Events	3
President's Letter	4
Member News	5
20th Anniversary Updates	6-7
Committee and Board Directory	8
Sponsorship and Membership Details	9-10

January's Speaker:
Major General (MD) Linda L. Singh
Adjutant General of Maryland



Major General (MD) Linda L. Singh serves as the 29th adjutant general of Maryland. The adjutant general is responsible for the daily operations of the Maryland Military Department, which includes the Maryland Army National Guard, Maryland Air National Guard, Maryland Emergency Management Agency, and Maryland Defense Force. She is a senior advisor to the governor and is responsible for the readiness, administration, and training of more than 6,700 members of the Military Department with an annual budget of more than \$314 million. As the adjutant general, she serves as the official channel of communication between the governor and the National Guard Bureau and serves as a member of the governor's cabinet.

General Singh grew up in Frederick County, MD and is a long time Maryland resident where she resides with her husband and two daughters. She received her commission in 1991 through Officer Candidate School at the Maryland Military Academy in Reisterstown, MD. Her military career spans more than 30 years of service in both the enlisted and officer ranks. She has served in staff and command assignments at every level, including deployed assignments in Kosovo and a combat tour in Afghanistan supporting Operation Enduring Freedom. Her previous military assignments include Commander of the Maryland Army National Guard and Director of the Joint Staff, Maryland National Guard.

Her military decorations include the Legion of Merit, the Bronze Star Medal, the Meritorious Service Medal with 2 Bronze Oak Leaf Clusters, the Army Commendation Medal, the National Defense Service Medal with Bronze Service Star, the Kosovo Campaign Medal, the Afghanistan Campaign Medal, Global War on Terrorism Service Medal, NATO Medal (2), the NCO Professional Development Ribbon, the Maryland Distinguished Service Cross and the Virginia National Guard Bronze Star Medal.

General Singh is a graduate of the U.S. Army Command and General Staff College and the U.S. Army War College where she received a master's degree in Strategic Studies. She holds a bachelor's degree in Business Administration from Columbia Union College, a master's degree in Business Administration, Military Management from Touro International University, a master's certificate in Six Sigma from Villanova University, is a graduate of the United States Northern Command Joint Task Force Commander's course and is a fellow from the International Women's Leadership program at Harvard University/INSEAD.

Bio and photograph courtesy of Maryland National Guard

CPWN's

Calendar of Networking Events



January 12, 2016

Networking Luncheon—11:30-1:30

Speaker: Major General (MD) Linda Singh; Adjutant General of Maryland

Sponsor: Tony “G” Giangiodano, AAG Insurance

Location: Richlin Ballroom, 1700 Van Bibber Rd. Edgewood, MD

Members: \$25 / Nonmembers: \$40 / Walk-In Fee: \$10 (subject to availability)

January 13, 2016

20th Anniversary Happy Hour—5:00-8:00 PM

CPWN will kick off its 20th Anniversary celebration with a Happy Hour at Pairings Bistro! A portion of the proceeds will be donated to CPWN for the Women's Giving Circle.

Location: Pairings Bistro, 2105 Laurel Bush Road, Bel Air, MD

Event Registrations Close on the Friday before the event at noon.

Cancellation Policy: Please remember it is CPWN policy that change to an event registration must be made NO LATER THAN the Friday before an event. If you do not notify CPWN by this date, you will be responsible for the full registration fee.



Happy New Year!

This year marks CPWN's 20th Anniversary! The Chesapeake Professional Women's Network was established in June of 1996 as a response to the growing need for communication among women in the workplace. Our organization is stronger today than ever with over 200 active members. We are very excited to be celebrating 20 years as the premier women's networking organization in Harford County and the surrounding area.

CPWN will be celebrating throughout the year. To kick off 2016 we have lowered our annual dues by \$20 to celebrate 20 years! We have also put together a program of influential women speakers throughout the year starting with Major General (MD) Linda L. Singh, the Adjutant General of Maryland. Other speakers for our regular monthly meetings this year include Sloane Brown (society and social writer for the Baltimore Sun), Mary Bicknell (creator of the popular program THE BIG, BOLD LIFE & BIZ PLAN) and Mary Hastler (President of The Maryland Library Association.)

In April we will have our main event to celebrate 20 years of successful business women! Our event will feature special guest speaker, Jenna Bush Hager. Tickets are available now for the event, on April 27, 2016 at six o'clock in the evening, to be held at Water's Edge Events Center, 4687 Millennium Drive, Belcamp, Maryland.

Please visit our website at www.cpwnet.org or follow us on Facebook for more information about our organization. You can also find more information on events, such as the Happy Hour we are hosting on January 13th to kick off the 20th Anniversary Celebration at Pairings.

Best wishes for a happy, healthy, prosperous new year.

Melissa Harbold
CPWN President



Items for Member News can be submitted by the 15th of each month to Melissa Harbold at: melissa_harbold@ml.com

CPWN is growing every month! Please take a moment to meet our newest members!

Lisa Gilliland

Employer: Susquehanna Spine & Rehab

Position: Massage Therapist

Janine Goodin

Employer: N2 Publishing

Position: Area Director



MEMBER ANNIVERSARIVES

20 Years

Carolyn Evans, Sandy Glock, Laura Henninger, Peggy Meyers, Libby Plunkett

9 Years

Cathy Schmidt

8 Years

Kathy Heidelmaier

7 Years

Lisa Fuller

5 Years

Maria Schnople, Wendy Wright

4 Years

Sue Haviland

3 Years

Sylvia Arrington, Diana Klug, Heather Lamont, Gina Shaffer

2 Years

Katherine Harclerode, Nahid Shahry, Tracy Sult, Cynthia Wood

1 Year

Sarasimore Borchers, Leslie Doroba, Coral Landis, Coleen Schmitt

CPWN 20th Anniversary Update

Save the Date:

April 27, 2016 at Water's Edge Events Center, 6:00PM – 9:30PM

Featured Speaker:

Jenna Bush Hager, Author, Philanthropist, TV Personality, Magazine Editor

Tickets on sale December 1st for members in good standing! You can purchase online at: www.cpwnet.org. Tickets: \$125.00. Includes Hors d'oeuvres, Wine and Beer, Seated Dinner, Dessert, Cordials, and Chocolate.

Raffle tickets are available now! Saxon's Diamond Centers is our Anniversary Celebration Sponsor. The Fancy Canary Yellow Diamond Ring (over 1 carat!) was unveiled at the November meeting. Raffle Tickets \$25.00 each. Only 500 will be sold.



THANK YOU IN ADVANCE FOR YOUR SUPPORT AND PARTICIPATION IN PURCHASING SPONSORSHIPS, RAFFLE TICKETS AND TICKETS TO THIS EVENT!

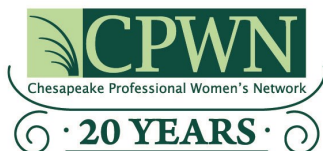
2016 will be an exciting year. CPWN is proud of its accomplishments. Building relationships-business and personal, mentoring, philanthropy, community participation, women assisting women in reaching their goals, we have become a force in Harford County. To commemorate the 20th Anniversary, pins will be distributed to members in good standing!

In honor of our 20th Anniversary in 2016, renewal memberships and new memberships will be reduced \$20 from \$95.00 to \$75.00.

Kick-off Happy Hours for 20th Anniversary in 2016

<i>January 13, 2016</i>	<i>Pairings Bistro</i>	<i>5:00-8:00pm</i>
<i>February 10, 2016</i>	<i>Liberatore's Ristorante</i>	<i>5:00-8:00pm</i>

Barbara Przybylski, Chairwoman



When Women Gather, Magic Happens

April 27, 2016
6:00 PM – 9:30 PM

Water's Edge Events Center
4687 Millennium Drive,
Belcamp, MD

Featured Speaker:

Jenna Bush Hager

Author, Philanthropist,
TV Personality, Magazine Editor

Jenna Hager is a contributing correspondent on NBC's Today show and an editor-at-large for Southern Living magazine.



She is also the author of The New York Times best seller *Ana's Story: A Journey of Hope*, which she wrote after traveling to Latin America in 2006 as an intern with UNICEF. *Ana's Story* is based on the life of a 17-year-old single mother with HIV, who struggles to shield her child from the life she had of abuse and neglect. Hager remains involved with UNICEF and is currently the chair of its Next Generation initiative, which is dedicated to reducing childhood deaths around the world.

Hager holds a bachelor's degree in English from the University of Texas at Austin. She is also co-author of the children's book *Read All About It!*

Hager is the daughter of former U.S. President George W. Bush and First Lady Laura Bush. In 2008, she married Henry Hager.

20th Anniversary Sponsor Opportunities



Anniversary Celebration Sponsor \$10,000 - Limited to one

Logo Placement in Media Promotion including Print
Logo Placement on Save the Date Mailing
Logo in Keepsake Event Program Back Cover
Logo on Flat Screens throughout Waters Edge
8 tickets to Private Reception with Jenna Bush Hager
8 Personal Photos with Jenna Bush Hager
8 Tickets to sit down dinner
Host to 2 special dinner guests Anniversary Celebration Sponsor



Platinum Sponsor \$5,000

Logo Placement in Media Promotion including Print
Logo Placement on Save the Date Mailing
Logo in Keepsake Event Program inside Cover
Logo on Flat Screens throughout Waters Edge
4 tickets to Private Reception with Jenna Bush Hager
4 Personal Photos with Jenna Bush Hager
4 Tickets to sit down dinner
Host to 1 course of dinner with Jenna Bush Hager



Valet Parking Sponsor \$3,000 - Limited to one

Yard Sign at check in
Logo Placement in Media Promotion
Logo Placement on Save the Date Mailing
Logo in Keepsake Event Program
Logo on Flat Screens throughout Waters Edge
4 tickets to Private Reception with Jenna Bush Hager
4 Personal Photos with Jenna Bush Hager
4 Tickets to sit down dinner



Emerald Sponsor \$2,500

Logo Placement in Media Promotion
Logo Placement on Save the Date Mailing
Logo in Keepsake Event Program
Logo on Flat Screens throughout Waters Edge
4 tickets to Private Reception with Jenna Bush Hager
4 Personal Photos with Jenna Bush Hager
4 Tickets to sit down dinner



Magic Supporter \$500

Logo Placement in Media Promotion
Logo in Keepsake Event Program
Logo on Flat Screens throughout Waters Edge



Sparkle Supporter \$250

Logo in Keepsake Event Program
Logo on Flat Screens throughout Waters Edge

*In-Kind sponsors will be honored
At 50% of cash value*

Sponsors subject to approval by Speaker

When Women Gather, Magic Happens!

Board and Committee Directory

Board of Directors

President

Melissa Harbold, CFP®
Merrill Lynch
melissa_harbold@ml.com

Vice President

Bev Smith
The Lee Tessier Team,
Keller Williams American Premier Realty
Beverlybsmith@aol.com

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Secretary

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Immediate Past President

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Board Members At Large

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jstancill@monarchmtg.com

Ronnie T. Davis

Principal, Longstream Coaching and Training LLC
RonnieDavis@LongstreamCT.com

Jody Youll

Coffee News Harford
jody@coffeenewsharford.com

Board Chairs

Fashion Show

Mary Ann Bogarty
Harford Bank
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Social Media

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Bank of America
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Sponsorship Chair

Lisa Fuller
Fuller & Associates Insurance
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Membership Co-Chair

Wendy Wright
The Wright Fit
wendy@thewrightfit.net

20th Anniversary Chair

Barbara Przybylski
Absolute Investigative Service
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CPWN

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Newsletter Editor

Jordan Williams
CPWN Intern
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2015-2016 CPWN Sponsorship Guidelines

Regular Monthly Meetings

- Must be a member in good standing (annual dues paid, no outstanding invoices).
- Your sponsorship may be used to promote the business that employs you or that you own (in whole or in part) and that is the business you are registered with in CPWN's records.
- Sponsorships fee is \$150 (unless designated a special event) and includes 1 event registration (**please do not register for the event**, as your 1 event registration is done automatically).
- Sponsorship fee is to be paid in advance of the sponsored event.
- You need to provide a door prize.
- You have exclusive use of table tops to put marketing material, promotional items, etc. Please arrive early to distribute the material.
- You have **5** minutes to speak/present. Please do not go over this time limit.
- Sponsors are featured in CPWN's newsletter. Please provide us with 250-300 words about your company. Someone from the newsletter committee will contact you the month prior to the event.
- All sponsorships are subject to approval of the Board of Directors of CPWN.
- Sponsorship guidelines are subject to change by the Board of Directors of CPWN.
- All meeting locations, speakers, etc., are subject to change by the Board of Directors of CPWN.
- No co-sponsorships are available.

Happy Hours

- Must be a member in good standing (annual dues paid, no outstanding invoices).
- Your sponsorship may be used to promote the business that employs you or that you own (in whole or in part) and that is the business you are registered with in CPWN's records.
- Sponsorships fee is \$50 and includes 1 event registration (**please do not register for the event**, as your 1 event registration is done automatically).
- Sponsorship fee is to be paid in advance of the sponsored event.
- You have exclusive use of table tops to put marketing material, promotional items, etc. Please arrive early to distribute the material. You may put up a banner advertising your business.
- You have **5** minutes to speak/present. Please do not go over this time limit.
- All sponsorships are subject to approval of the Board of Directors of CPWN.
- Sponsorship guidelines are subject to change by the Board of Directors of CPWN.
- All meeting locations, speakers, etc., are subject to change by the Board of Directors of CPWN.
- No co-sponsorships are available.

*Contact: Lisa Fuller at Lisa.Fuller@insurewithfuller.com , to arrange your sponsorship.
Sponsorships are offered on a first come-first served basis.*



***Building Relationships.
Growing Businesses.***

www.cpwnet.org
Membership Dues: \$75

CPWN Member Benefits

- ◆ Monthly meetings to network and promote your service or product.
- ◆ Advertising in our online membership directory with website and e-mail links.
- ◆ Varying meeting dates, times, and locations to meet your busy schedule.
- ◆ Topical speakers on issues pertaining to women and business.
- ◆ Opportunities for women to support and mentor each other in both business and personal aspects of our lives.
- ◆ Special events & Meeting Sponsorship
- ◆ A monthly newsletter with calendar of events, networking tips, member updates, and articles of interest

CPWN's Membership Policy

- ◆ Membership with CPWN is by individual and not by company.
- ◆ It is not transferable.
- ◆ When a member leaves, transfers or changes employment, the member carries her membership to her new place of employment, or it may simply lapse.
- ◆ An unexpired membership is not transferred to the member's replacement at her prior employment.

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